

January 22, 2012

US Economics

Fed Thoughts: The End of History?

A new chapter in the history of Federal Reserve communications policies will open at the policy setting meeting on January 24th and 25th. All FOMC participants will now include their expectations for the appropriate level of the fed funds rate corresponding to their economic projections. They will also indicate the date at which they each expect to start raising the policy rate. In addition, news reports strongly suggest that the Fed will issue a statement of its longer-run goals and policy strategy.

Many market participants admit to being somewhat confused about the new disclosure policy. The exercise should be viewed as incremental in nature, limited by design flaws, and as likely to cloud as to clarify the public's understanding of policy intent, at least at the outset. And the mission statement, if one appears, may amount to little more than a strong commitment to motherhood and apple pie among central bankers — i.e., the importance of price stability in the long run — but provide no practical guidance as to near-term policy choices.

Fed Thoughts: The End of History?

A new chapter in the history of Federal Reserve communications policies will open at the policy setting meeting on January 24th and 25th. As promised in the minutes of the December meeting, all FOMC participants will now include their expectations for the appropriate level of the fed funds rate corresponding to their economic projections. They each will also indicate the date at which they expect to start raising the policy rate. In addition, news reports strongly suggest that the Fed will issue a statement of its longer-run goals and policy strategy.

The move to release more information about the path of interest rates is the compromise that we expected (see “Fed Thoughts for 2012: Into the Heart of Darkness,” December 28, 2011). Fed officials are too disputatious to agree to a simple description of their policy setting, so they settled on reporting what they expect to do. By this logic, though, agreement on a mission statement would come as more of a surprise. If Fed officials agree on such a description of policy strategy at the upcoming meeting, then its drafters are likely to have pitched a very large tent to encompass the wide span of views on critical issues among FOMC participants.

The announcement of the new communications policy was initially met with an enthusiastic reception among analysts and market participants. Too enthusiastic, at the time, and now most market participants admit to being somewhat confused about the new disclosure policy.

To be sure, releasing the policy assumptions guiding their economic forecast will make the Summary of Economic Projections (SEP) more complete.¹ It will shed some light on the implied policy rule across Fed officials, as well as their view on the real short-term interest rate that prevails in the long run. It creates another policy instrument by giving the Fed a vehicle by which it can signal policy intent so as to shape market expectations. The exercise, however, should be viewed as incremental in nature, limited by design flaws, and as likely to cloud as to clarify the public’s understanding of policy intent, at least at the outset. And the mission statement, if one appears, may amount to little more than a strong commitment to motherhood and apple pie among central bankers — i.e., the

¹ An Acronym Obsessed Agency (AOA), the Fed has added SEP to their alphabet soup. Be prepared for news articles and newsletters with titles reporting a divided committee as “SEP-a-ration” or a particularly bad policy outcome as “SEP-tic”. One hopes that Fed officials do not refer to the accumulation of reports over time as SEPs, because an African snake-like lizard with almost non-existent legs had the name first and might take offense.

importance of price stability in the long run — but provide no practical guidance as to near-term policy choices.

We will deal first with the SEP and then with the mission statement.

Increased Disclosure about the Interest Rate Path

Thinking through the issue requires answering three questions.

- What will the Fed do?
- What does the Fed think it will accomplish?
- Why might there be less there than it seems?

Our advice is to prepare for a bumpy ride. The Fed and most people watching the Fed are not on the same page.

What Will the Fed Do?

Four times a year, FOMC participants submit their forecasts of real GDP growth, the unemployment rate, and headline and core PCE inflation for the current and next few years, along with their expectations of those variables in the long run. The full range of those responses is presented, along with the central tendency, which trims the sample by tossing out the three top and bottom responses.

Starting next week, the survey will include each participant’s assumption about the appropriate stance of policy underlying their economic projections. Probably responding to increasing market angst about the new policy, the Fed published the template it will follow to release the information.² There are a couple of points of note about the general process and the Fed’s specific template.

First, policy makers will not be reporting what they forecast the Committee will actually do, but rather what they personally think is the right policy path to follow. Individual recommendations may differ markedly from the consensus view. A participant on the fringe of the consensus might well believe that the Fed will make a mistake by not listening to them.

Second, in a world of unconventional policy action, measuring the stance of policy is not a simple exercise. FOMC

²

<http://www.federalreserve.gov/newsevents/press/monetary/fomchartstemplates20120120.pdf>

participants will report three aspects of their economic outlook: What will the fed funds rate average in the final quarter of each year in the forecast period? When should the rate target be moved off its zero floor? And are any other policy actions — say, changes in the size or composition of the balance sheet or in the administered rate structure — called for over the forecast period?

The first two can be incorporated in the standard presentation of the SEP. The first, the appropriate funds rate, presumably can be a new row item, treated symmetrically to the already published real GDP and inflation forecasts. The second, the date of the first tightening, can be a memo item, presented in terms of the full range of responses and the trimmed central tendency.

The third item will be the equivalent of the essay portion of an exam, as quantitative easing is hard to quantify. The size of the Fed's balance sheet, for instance, rose by \$600 billion under QE2 but is unaffected by Operation Twist. Both programs, however, removed about the same duration-equivalent value of Treasury securities from the hands of the public. Presumably, FOMC participants will be invited to specify any additional policy action that they deem necessary in an addendum to their outlook submission. Fed staff will then draft a few minutes-style paragraphs summarizing the range of preferred policies.

The Fed's clarification of its SEP disclosure on Friday was itself somewhat unclear. They intend to attach two figures to the standard table that give:

1. The distribution of responses for the year of first tightening; and
2. A scatterplot giving individual projections of the appropriate average fed funds rate in the fourth quarter of each of the next several years and in the longer run.

According to press reports, the narrative discussion of other potential policy actions will be released with the minutes, three weeks after the meeting.

This news was disappointing on a few levels. The clarification did not make clear whether the rate expectations will also be included in the SEP table. Not doing so would be a shame, because the Fed would miss the opportunity to emphasize that the interest-rate path is an integral part of the forecasting exercise. Also, the Fed will only report the year when tightening is expected to begin, which is mostly redundant

given that it will also report participants' year-end funds rate.³ Worse still, the narrative description of other preferred policy initiatives comes late in the process, leaving market participants to wonder for three weeks, "Is that all there is?"

What Does the Fed Want to Accomplish?

The financial dislocations of the past few years have shown that central banks do not run out of ammunition after they have pushed their nominal policy rate to zero. One focus has been to turn monetary policy makers into telegraph operators. In particular, the stance of policy can be eased (or tightened) by conveying to market participants that the policy rate will be kept lower for longer (or shorter) than previously expected. An attraction to central bank economists is that this sort of action can be analyzed in the formal models used to inform monetary policy decisions. In practical terms, the Fed hopes that a zero in the appropriate column of the SEP will signal that the Committee will not tighten that year. This will be underscored by the memo item giving the expected date of the first tightening.

The Fed, of course, already has a mechanism to send this message — the words of its statements released at the conclusion of policy meetings. The December statement held that:

The Committee...currently anticipates that economic conditions — including low rates of resource utilization and a subdued outlook for inflation over the medium term — are likely to warrant exceptionally low levels for the federal funds rate at least through mid-2013.

By translating those words into numbers, the Fed's new policy updates the expected interest rate path automatically with each forecast round.

This buys some flexibility because the words of the statement have to be approved by a vote of the Committee, sometimes a daunting task that imparts inertia to the process. The new approach may also further comity within the Committee because even the hedged characterization of the rate path in the statement is a source of division. Indeed, Presidents Fisher, Kocherlakota, and Plosser all dissented on making the characterization of the policy path more specific in August 2011.

³ The two figures will usually completely overlap, except when a participant expects policy tightening so late in a year that it does not pull up the fourth-quarter average above zero given the rounding rule.

The expansion of the SEP draws a line under the issue. The Fed is permanently in the business of shaping market interest-rate expectations. Two features of the change are likely to assuage any hurt feelings among members of the FOMC.

First, combining the rate assumption together with other forecasted economic variables underscores that it is not a promise. While the most recent FOMC statement explicitly held that the mid-2013 target for maintaining current policy rates was entirely conditioned on the economic outlook, market participants really paid little or no attention to that equivocation. After all, if it really was such weak tea, why would three FOMC members dissent on the issue?

Second, the rate path will be presented in a survey of all FOMC participants, not ratified by the smaller set of policy makers who vote.

Why There Is Less There Than it Seems

The Fed might not want the headache of aligning the words of the traditional statement with the new rate path in the SEP. If that proves to be the case, then they could excise the commitment language from the statement. At that point, what are seen as advantages of the new approach — underscoring the conditionality of the path and pushing it out of the voting process — will weaken its utility as a commitment device.

If the Fed opts to trim the statement in favor of signaling via the SEP at this meeting, then it will have to change its procedures and release both at the same time.⁴ Even if it does that, do not rule out some confusion in markets as the realization sinks in that what had been seen as a promise has been shifted to an auxiliary table. The Fed more likely will opt for a belt-and-suspenders approach for the first release and include both the relevant words in the statement and the entries in the SEP, appropriately aligned. Then they can use the minutes to explain that the words will be excised at the next meeting.

There are, however, two drawbacks to ponder.

The zero bound. The Fed is betting that a row of zeroes will reassure market participants that tightening will be delayed. But zero is the lower bound of the central tendency and the full range of responses. What will draw the eye and raise the midpoint of the range is that some FOMC participants will see rates rising sooner, and perhaps by a noticeable amount.

⁴ Up to now the statement has been released at 12:30pm and the SEP table at 2:00pm. Taking the signaling language out of the statement in favor of the SEP would lead to 1-1/2 hours of confusion if the Fed stuck to the old schedule.

Indeed, the exhibit they intend to present will probably have some nonzero observations even in this year's entry. As for the date of first tightening, there will be several observations that violate the prevailing reassurance about no action until after mid-2013.

Orphan meetings. The SEP is collated at four of the eight scheduled annual meetings. If the SEP is to be the primary signaling device, does that mean that the other four meetings a year are orphans? If the Fed wants to send a message at one of those non-SEP meetings, it will have to improvise in the statement.

Bottom line: A More Flexible but Weaker Signaling

Mechanism. The Fed has traded a policy of signaling commitment on rates through a formal vote for an arithmetic compilation of opinions about the path of policy. True, this will be an informed set of opinions coming from the highest Fed officials, but the Fed will now have a more flexible, but weaker, commitment device. To the extent that the new presentation draws attention to minority views, that commitment value will be weakened even more.

The Fed's Mission Statement

We have argued previously that most of the Fed's problems in communications stem from three obvious, but not always well understood, principles. Those roadblocks are structural to the design of the institution.

1. **Ambiguity.** The mission at the heart of Fed policymaking is ambiguous. In the Federal Reserve Act, the Congress tells the Fed to foster maximum employment and stable prices but is silent on how to weigh deviations from the two objectives or how quickly those deviations should be eliminated.
2. **Diversity.** Fed officials fundamentally do not agree among themselves on how to weigh relative deviations from the two goals.
3. **Democracy.** Chairman Bernanke entered office wanting to create a more democratic policymaking committee. This attitude was shaped by his experience as a governor and academic work indicating that a group makes better decisions than an individual does.

Together, these features explain why the Fed has previously had difficulty in being specific about its policy rule. Specifying the FOMC's policy rule butts against the core problem of the dual mandate. The Fed is assigned an ambiguous task

(Principle 1), and its leaders do not agree on its interpretation (Principle 2). Absent the imposition of order by the chairman (in violation of Principle 3) or a change in the legislated mandate (which is not in the cards in the near future), the FOMC is not be able to pre-commit on future contingencies.

This explains why Fed officials sent their colleagues on the communications subcommittee back to rework their proposed draft mission statement. Apparently, in the words of the minutes of the December meeting, the draft needed more “nuance.” In Fed-speak, that means the next draft will be vaguer and more encompassing so as to accommodate the span of views among FOMC participants. Thus, do not hold out much hope for specific guidance if the Fed does roll out an agreed-upon specification of its policy direction.

The best case will be if they link the description of their policy goals to the SEP, which will have a column giving the range of their views of long-run values for key macroeconomic variables. All the building blocks of an implicit policy rule are there: where they want inflation to be in the long run and the attendant growth of real GDP and of the level of unemployment. The Fed could say something like this:

The Federal Reserve fully supports the dual mandate of fostering maximum employment and stable prices given to it in the Federal Reserve Act. In the assessment of the Federal Open Market Committee, both goals are best achieved by maintaining consumer price inflation at a rate of *[INSERT central tendency range from table]* in the long run. In that circumstance, the FOMC anticipates real GDP to grow at a *[INSERT central tendency range from table]* percent annual rate and the unemployment to average *[INSERT central tendency range from table]* percent.

Even better, but less likely, would be another paragraph linking the appropriate stance of current policy to differences between those long-run assessments and the nearer-term entries in the SEP. The problem is that such explicit linkage would require crafting language agreeable to all and that is also consistent with each revision of the SEP over time. This defeats the purpose of creating an automatic mechanism that does not necessitate agreement among a fractious group of policy makers. It also raises the uncomfortable issue of governance: Who conducts monetary policy, those who vote on the FOMC or all participants at the meeting?

Bottom Line: Vagueness Rules on the Policy Rule

The group of people who run US monetary policy should be able to describe their view of its mission. However, Congress has given it an underspecified mandate and designed a policy committee that encompasses a range of views. Any mission statement is likely to be vague enough to encompass these differences.

Outlook for QE3. We think the use of additional unconventional policy initiatives will partly depend on the markets’ reaction to the Fed’s efforts to manage expectations through its traditional statement, the SEP, and perhaps a new mission statement. One factor in our call for QE3 in the first half of this year is our expectation that those communications initiatives will fall short of the mark.

January 22, 2012
US Economics

Disclosure Section

The information and opinions in Morgan Stanley Research were prepared by Morgan Stanley & Co. LLC, and/or Morgan Stanley C.T.V.M. S.A., and/or Morgan Stanley Mexico, Casa de Bolsa, S.A. de C.V. As used in this disclosure section, "Morgan Stanley" includes Morgan Stanley & Co. LLC, Morgan Stanley C.T.V.M. S.A., Morgan Stanley Mexico, Casa de Bolsa, S.A. de C.V. and their affiliates as necessary.

For important disclosures, stock price charts and equity rating histories regarding companies that are the subject of this report, please see the Morgan Stanley Research Disclosure Website at www.morganstanley.com/researchdisclosures, or contact your investment representative or Morgan Stanley Research at 1585 Broadway, (Attention: Research Management), New York, NY, 10036 USA.

For valuation methodology and risks associated with any price targets referenced in this research report, please email morganstanley.research@morganstanley.com with a request for valuation methodology and risks on a particular stock or contact your investment representative or Morgan Stanley Research at 1585 Broadway, (Attention: Research Management), New York, NY 10036 USA.

Global Research Conflict Management Policy

Morgan Stanley Research has been published in accordance with our conflict management policy, which is available at www.morganstanley.com/institutional/research/conflictpolicies.

Important Disclosure for Morgan Stanley Smith Barney LLC Customers

The subject matter in this Morgan Stanley report may also be covered in a similar report from Citigroup Global Markets Inc. Ask your Financial Advisor or use Research Center to view any reports in addition to this report.

Important Disclosures

Morgan Stanley is not acting as a municipal advisor and the opinions or views contained herein are not intended to be, and do not constitute, advice within the meaning of Section 975 of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

Morgan Stanley Research does not provide individually tailored investment advice. Morgan Stanley Research has been prepared without regard to the circumstances and objectives of those who receive it. Morgan Stanley recommends that investors independently evaluate particular investments and strategies, and encourages investors to seek the advice of a financial adviser. The appropriateness of an investment or strategy will depend on an investor's circumstances and objectives. The securities, instruments, or strategies discussed in Morgan Stanley Research may not be suitable for all investors, and certain investors may not be eligible to purchase or participate in some or all of them. Morgan Stanley Research is not an offer to buy or sell any security/instrument or to participate in any trading strategy. The value of and income from your investments may vary because of changes in interest rates, foreign exchange rates, default rates, prepayment rates, securities/instruments prices, market indexes, operational or financial conditions of companies or other factors. There may be time limitations on the exercise of options or other rights in securities/instruments transactions. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realized. If provided, and unless otherwise stated, the closing price on the cover page is that of the primary exchange for the subject company's securities/instruments.

The fixed income research analysts, strategists or economists principally responsible for the preparation of Morgan Stanley Research have received compensation based upon various factors, including quality, accuracy and value of research, firm profitability or revenues (which include fixed income trading and capital markets profitability or revenues), client feedback and competitive factors. Fixed Income Research analysts', strategists' or economists' compensation is not linked to investment banking or capital markets transactions performed by Morgan Stanley or the profitability or revenues of particular trading desks.

With the exception of information regarding Morgan Stanley, Morgan Stanley Research is based on public information. Morgan Stanley makes every effort to use reliable, comprehensive information, but we make no representation that it is accurate or complete. We have no obligation to tell you when opinions or information in Morgan Stanley Research change apart from when we intend to discontinue equity research coverage of a subject company. Facts and views presented in Morgan Stanley Research have not been reviewed by, and may not reflect information known to, professionals in other Morgan Stanley business areas, including investment banking personnel.

Morgan Stanley may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

To our readers in Taiwan: Information on securities/instruments that trade in Taiwan is distributed by Morgan Stanley Taiwan Limited ("MSTL"). Such information is for your reference only. Information on any securities/instruments issued by a company owned by the government of or incorporated in the PRC and listed in on the Stock Exchange of Hong Kong ("SEHK"), namely the H-shares, including the component company stocks of the Stock Exchange of Hong Kong ("SEHK")'s Hang Seng China Enterprise Index is distributed only to Taiwan Securities Investment Trust Enterprises ("SITE"). The reader should independently evaluate the investment risks and is solely responsible for their investment decisions. Morgan Stanley Research may not be distributed to the public media or quoted or used by the public media without the express written consent of Morgan Stanley. To our readers in Hong Kong: Information is distributed in Hong Kong by and on behalf of, and is attributable to, Morgan Stanley Asia Limited as part of its regulated activities in Hong Kong. If you have any queries concerning Morgan Stanley Research, please contact our Hong Kong sales representatives. Information on securities/instruments that do not trade in Taiwan is for informational purposes only and is not to be construed as a recommendation or a solicitation to trade in such securities/instruments. MSTL may not execute transactions for clients in these securities/instruments.

Morgan Stanley is not incorporated under PRC law and the research in relation to this report is conducted outside the PRC. Morgan Stanley Research does not constitute an offer to sell or the solicitation of an offer to buy any securities in the PRC. PRC investors shall have the relevant qualifications to invest in such securities and shall be responsible for obtaining all relevant approvals, licenses, verifications and/or registrations from the relevant governmental authorities themselves.

Morgan Stanley Research is disseminated in Brazil by Morgan Stanley C.T.V.M. S.A.; in Japan by Morgan Stanley MUFG Securities Co., Ltd. and, for Commodities related research reports only, Morgan Stanley Capital Group Japan Co., Ltd; in Hong Kong by Morgan Stanley Asia Limited (which accepts responsibility for its contents); in Singapore by Morgan Stanley Asia (Singapore) Pte. (Registration number 199206298Z) and/or Morgan Stanley Asia (Singapore) Securities Pte Ltd (Registration number 200008434H), regulated by the Monetary Authority of Singapore (which accepts legal responsibility for its contents and should be contacted with respect to any matters arising from, or in connection with, Morgan Stanley Research); in Australia to "wholesale clients" within the meaning of the Australian Corporations Act by Morgan Stanley Australia Limited A.B.N. 67 003 734 576, holder of Australian financial services license No. 233742, which accepts responsibility for its contents; in Australia to "wholesale clients" and "retail clients" within the meaning of the Australian Corporations Act by Morgan Stanley Smith Barney Australia Pty Ltd (A.B.N. 19 009 145 555, holder of Australian financial services license No. 240813, which accepts responsibility for its contents; in Korea by Morgan Stanley & Co International plc, Seoul Branch; in India by Morgan Stanley India Company Private Limited; in Vietnam this report is issued by Morgan Stanley Singapore Holdings; in Canada by Morgan Stanley Canada Limited, which has approved of and takes responsibility for its contents in Canada; in Germany by Morgan Stanley Bank AG, Frankfurt am Main and Morgan Stanley Private Wealth Management Limited, Niederlassung Deutschland, regulated by Bundesanstalt fuer Finanzdienstleistungsaufsicht (BaFin); in Spain by Morgan Stanley, S.V., S.A., a Morgan Stanley group company, which is supervised by the Spanish Securities Markets Commission (CNMV) and states that Morgan Stanley Research has been written and distributed in accordance with the rules of conduct applicable to financial research as established under Spanish regulations; in the United States by Morgan Stanley & Co. LLC, which accepts responsibility for its contents. Morgan Stanley & Co. International plc, authorized and regulated by the Financial Services Authority, disseminates in the UK research that it has prepared, and approves solely for the purposes of section 21 of the Financial Services and Markets Act 2000, research which has been prepared by any of its affiliates. Morgan Stanley Private Wealth Management Limited, authorized and regulated by the Financial Services Authority, also disseminates Morgan Stanley Research in the UK. Private U.K. investors should obtain the advice of their Morgan Stanley & Co. International plc or Morgan Stanley Private Wealth Management representative about the investments concerned. RMB Morgan Stanley (Proprietary) Limited is a member of the JSE Limited and regulated by the Financial Services Board in South Africa. RMB Morgan Stanley (Proprietary) Limited is a joint venture owned equally by Morgan Stanley International Holdings Inc. and RMB Investment Advisory (Proprietary) Limited, which is wholly owned by FirstRand Limited.

The trademarks and service marks contained in Morgan Stanley Research are the property of their respective owners. Third-party data providers make no warranties or representations relating to the accuracy, completeness, or timeliness of the data they provide and shall not have liability for any damages relating to such data. The Global Industry Classification Standard (GICS) was developed by and is the exclusive property of MSCI and S&P. Morgan Stanley bases projections, opinions, forecasts and trading strategies regarding the MSCI Country Index Series solely on public information. MSCI has not reviewed, approved or endorsed these projections, opinions, forecasts and trading strategies. Morgan Stanley has no influence on or control over MSCI's index compilation decisions. Morgan Stanley Research or portions of it may not be reprinted, sold or redistributed without the written consent of Morgan Stanley. Morgan Stanley research is disseminated and available primarily electronically, and, in some cases, in printed form. Additional information on recommended securities/instruments is available on request.

The information in Morgan Stanley Research is being communicated by Morgan Stanley & Co. International plc (DIFC Branch), regulated by the Dubai Financial Services Authority (the DFSA), and is directed at Professional Clients only, as defined by the DFSA. The financial products or financial services to which this research relates will only be made available to a customer who we are satisfied meets the regulatory criteria to be a Professional Client.

January 22, 2012

US Economics

The information in Morgan Stanley Research is being communicated by Morgan Stanley & Co. International plc (QFC Branch), regulated by the Qatar Financial Centre Regulatory Authority (the QFCRA), and is directed at business customers and market counterparties only and is not intended for Retail Customers as defined by the QFCRA.

As required by the Capital Markets Board of Turkey, investment information, comments and recommendations stated here, are not within the scope of investment advisory activity. Investment advisory service is provided in accordance with a contract of engagement on investment advisory concluded between brokerage houses, portfolio management companies, non-deposit banks and clients. Comments and recommendations stated here rely on the individual opinions of the ones providing these comments and recommendations. These opinions may not fit to your financial status, risk and return preferences. For this reason, to make an investment decision by relying solely to this information stated here may not bring about outcomes that fit your expectations.

The Americas

1585 Broadway
New York, NY 10036-8293

United States

Tel: +1 (1) 212 761 4000

Europe

20 Bank Street, Canary Wharf
London E14 4AD

United Kingdom

Tel: +44 (0) 20 7 425 8000

Japan

4-20-3 Ebisu, Shibuya-ku
Tokyo 150-6008

Japan

Tel: +81 (0) 3 5424 5000

Asia/Pacific

1 Austin Road West
Kowloon

Hong Kong

Tel: +852 2848 5200